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**AIRCRAFT MARKETING, LTD.**

PO BOX 97577, Las Vegas, Nevada, USA 89193-7577

Phone: +1-702-260-3333

Fax: +1-702-552-6008

Email: [sales@aircraftmarketing.com](mailto:sales@aircraftmarketing.com)

Web Site: [www.aircraftmarketing.com](http://www.aircraftmarketing.com)

## **COMPANY PROFILE**

Aircraft Marketing, Ltd. (AML) is a select group of aircraft professionals experienced in the turbine powered fixed and rotary wing aircraft brokerage and sales business with headquarters in Las Vegas, Nevada, USA. AML was founded in August 1983 and is a member in good standing of the National Business Aircraft Association (NBAA), the International Society of Transport Aircraft Trading (ISTAT), and the Helicopter Association International (HAI).

AML provides access to an extensive international network of skilled personnel in all technical and financial aspects of the aircraft industry. The combined knowledge of the AML team provides our clients with the complex and detailed information necessary to make proper decisions in acquisition and sales of an aircraft. AML continually exposes its technical and sales personnel to data affecting the constantly changing turbine powered aircraft marketplace. In addition, AML maintains close communication with manufacturers' technical departments as well as the Federal Aviation Administration (FAA) and aviation authorities of various other countries to stay fully informed regarding recent aircraft service bulletins, airworthiness directives, best maintenance practices, regulations, and performance data. With such a well-trained and fully informed sales, marketing and research teams, AML can assure its clients that the numerous complexities associated with the sale or purchase of an aircraft will be fully met, allowing the client to feel confident they are achieving the highest and best value in any transaction. AML has consistently earned its reputation with more than 32 years of unmatched integrity and expertise in the industry worldwide.

AML works with the client's tax professionals including structuring of Tax Deferred Like-Kind Exchanges. Through a Tax Deferred Exchange, the aircraft is traded through our books or via a qualified intermediary as a partial payment trade-in towards the purchase of replacement aircraft. By using the Tax Deferred Exchange, the client's beginning basis to start tax depreciation of the newly acquired aircraft will be the purchase price of the newly acquired aircraft less the amount of the tax deferred gain (value given for traded-in aircraft). In addition to our qualified research department, a computerized marketing and research system allows AML to target potential buyers or sellers of business and commercial aircraft of all kinds. AML research department is regularly in contact with aircraft owners and operators worldwide, providing timely important data on the overall aviation market conditions.

## COMPANY KEY PEOPLE

### *Louis J. Kaminsky, President*

Lou founded Aircraft Marketing, Ltd. in 1983 after more than 5 years as a sales representative for another well-known aircraft brokerage entity. He has over thirty-eight years of experience in the aviation business and has acquired keen insight into the tax issues, deal structuring and contracting, and the business and negotiating aspects of the aircraft industry. He has acted in several instances as a court qualified expert in valuation matters involving aircraft of various kinds in litigation both in the USA and in Sweden. In addition, Lou has had exposure in his early educational process to government when he served as a page and later as a legislative aide to a United States Congressman. As a result of the many personal relationships Lou has developed over his career, both domestically as well as in the international aviation realm, AML has established its reputation as a leader in the industry.

### AML SALES TEAM

**Russia & CIS**  
**Mr. Allen Palant**  
*Director, Russia & CIS  
Sales & Acquisitions*  
USA Mobile +1-480-239-7800  
Email: allen@aircraftmarketing.com

**International**  
**Mr. Jim Markel**  
*Director, International  
Sales & Acquisitions*  
USA Mobile : +1-415-264-1400  
Email : jim@aircraftmarketing.com

**Middle East**  
**Mr. Shoukry Shokralla**  
*Director, Middle East & Africa Sales & Acquisition*  
USA Mobile: +1-702-596-3354  
UAE Mobile: +971-50-318-0320  
Email: shoukry@aircraftmarketing.com

**Caribbean / Central & South America**  
**Mr. Carlos Letona**  
*Director, Central & South America  
Sales & Acquisitions*  
Tel: +1-954-889-6329  
Email: carlos@aircraftmarketing.com

**Argentina, Chile, Paraguay & Uruguay**  
**Mr. Xavier Capdevielle**  
*Director, Argentina, Chile, Paraguay &  
Uruguay Sales & Acquisitions*  
Tel: +1-305-773-3101  
Email: xavier@aircraftmarketing.com

**Argentina, Chile, Paraguay & Uruguay**  
**Pascual (Paco) Falabella**  
*Regional Manager, Argentina Chile  
Paraguay Uruguay*  
Argentina Mobile: +549-114-723-4956  
Email: paco@aircraftmarketing.com

### STRATEGIC OPERATING PARTNERS

**ASIA**  
**Mr. Greg Ng**  
**Aegle Aviation Ltd.**  
Tel: +852-9081-6329  
Email: greg.ng@aegleaviation.com

**Japan**  
**Mr. Kazuyuki Komerida**  
**KR Aircraft Inc.**  
USA Mobile : +1-909-910-3634  
Japan Mobile : +81-70-4158-1701  
Email : kazkaircraft@gmail.com

**Mexico & the Americas**  
**Mr. George Bartocci**  
**Aerocraft International, Inc.**  
*Miami, Florida*  
USA Tel: +1-305-445-4888  
Email: bartocci@aerocraft.com

**Brazil**  
**Mr. Luiz Roberto Mello**  
**Air Lounge Sales & Consulting Ltda.**  
*Sao Paulo, Brazil*  
Brazil Mobile : +55-11-99964-0321  
Email: luiz.r.mello@airlounge.com.br

**Europe / France / Africa**  
**Mr. Xavier Boeton**  
**CS Aviation**  
*Paris, France*  
Tel: +33-1-4262-2460  
Email: xavier@csaviation.fr

**Europe / France / Africa**  
**Mr. Daniel Colin**  
**CS Aviation**  
*Paris, France*  
Tel: +33-1-4262-2460  
Email: daniel@csaviation.fr

**Europe / Spain**  
**Mr. Jordi Martinez-Serrat**  
*Director, Sales & Acquisitions Spain*  
Mobile: +34-678-235-253  
Email: jordilines@gmail.com

**Iceland / Scandinavia**  
**Mr. Sigurjon Asbjornsson**  
**Icecraft Ltd**  
*Reykjavik, Iceland*  
Mobile: +354-892-4890  
Email: sales@icecraft.is

**Turkey**  
**Mr. Ugur Kalkan**  
*Istanbul, Turkey*  
**Seres Aviation**  
Mobile: +90-533-580-8607  
Email: ugur@seresaero.com

**New Zealand**  
**Mr. Joe Faram**  
*Faram Aviation Group*  
Tel: +64-274-444414  
Email: joefaram@extra.co.nz

### AML RESEARCH TEAM

**Mrs. Lyn Richman**  
*Research Associate*  
Tel: +1-702-260-3333  
Email: Lyn@aircraftmarketing.com

**Mr. Cesar Lozano**  
*Research Associate*  
Tel: +1-702-260-3333  
Email: cesar@aircraftmarketing.com

**Mr. Eric Lozano**  
*Research Associate*  
Tel: +1-702-260-3333  
Email: eric@aircraftmarketing.com

## **COMPANY SERVICES**

We provide Exclusive Sales Agent services for aircraft owners in marketing aircraft worldwide. We are experts in turbine engine fixed and rotary wing aircraft sales and will help you acquire or sell your ideal aircraft.

### **SALES:**

As your exclusive sale agent, we provide market analysis from our specialist research department to provide the aircraft owner a list of competing aircraft for sale, their specifications and their asking prices.

This will help the owner establish with us a realistic current fair market retail value of their aircraft and corresponding asking price. As exclusive sales agent, our efforts include aircraft advertising in specialized publications and sites, and distribution of aircraft details to our clients, partners and to other brokers worldwide.

Our sales and research departments conduct targeted sales calls and direct mailings to aircraft owners and operators of the make and model of the listed aircraft and to other aircraft types that we target as candidates for the potential purchase of the listed aircraft. Eighty percent of used executive aircraft purchases are purchased by entities that already own aircraft.

AML coordinates all aspects of the transaction with the owner including aircraft sales agreement, tax and customs matters, preliminary and pre purchase inspections, aircraft delivery, and closing. Specializing in deal – transaction structuring to maximize tax advantages of aircraft transactions such as I.R.S Section 1031 Tax Deferred Like Kind Exchanges.

### **ACQUISITIONS:**

We provide Purchasing Agent and Consulting services, assisting customers with the selection of an aircraft type best suited to the mission and budget.

AML coordinates everything from aircraft cost analysis and comparisons, market analysis, assisting in the construction of and negotiating of the aircraft purchase contract, matters related to sales, and other tax issues, preliminary and pre purchase inspections, aircraft delivery, and closing.

If requested, we can provide crew selection and training.

### **APPRAISALS:**

We are qualified and can be engaged to provide both desktop appraisals and appraisals after and on-site physical inspection of the aircraft and its records.

We provide appraisals for past, present, and future values.

### **MAINTENANCE MANAGEMENT AND PRE-PURCHASE INSPECTION SERVICES:**

Our maintenance management and or pre-purchase inspection services begin with review of the aircraft specifications and maintenance tracking reports to assist the client in the development of an appropriate work scope for the Pre-Purchase Inspection (PPI) or for the maintenance management of an existing aircraft.

Our recommended PPI work scope might incorporate suggestions to expand the work scope beyond the usual and customary PPI work scope suggested by the manufacturers or by the PPI facility engaged to conduct the PPI. We shall have the PPI Facility issue a lead-time, down time and cost quotation for final PPI work scope selected by the client to be included as an exhibit by the client in their pre-owned aircraft purchase agreement.

**Our PPI services include having our representative on board the aircraft to participate in any aircraft repositioning flights and aircraft PPI test flights at which time we will also test the aircraft cockpit and cabin systems to verify that they are as represented, that they are functional and operative and the documentation related to them is complete and meets requirements.**

**We monitor and review on a daily basis the Pre-Purchase Inspection findings including those of the aircraft records audit and physical inspection of the aircraft, its engines and APU to ensure when the aircraft is returned to service by PPI Facility that the aircraft at delivery will meet the condition specified in the client's pre-owned Aircraft Purchase Agreement.**

**We provide frequent written reports to client describing any aircraft documentation and records defects and discrepancies, and any physical defects and discrepancies discovered by our team and or found by the PPI Facility. We will classify the defects identified and shall coordinate with client recommended disposition of the discrepancies.**

**In addition, providing Systems Integrator actions that may include coordinator of airframe and engine inspections and avionics upgrades, cabin refurbishment and initial completions. To allow the client to have one professional source contracting and management for various functions of completions, upgrades and crew training.**

#### **MANAGEMENT OF INTERIOR COMPLETIONS & REFURBISHMENTS:**

**Our new aircraft completion management capabilities start with a customized strategy to meet your requirements and continues through customer aircraft acceptance process until final customer delivery.**

**We will assist in developing your custom specifications and our specialists will work with best interior designer and technical centers for completion of your aircraft or modification of your existing aircraft.**

**Our on-site supervision will be available to managing day to day affairs of your aircraft completion or modification.**

**Our existing aircraft or newly acquired pre-owned aircraft interior refurbishment management capabilities adopt a conservative and proactive approach adapted to keep our customers flying their existing or newly acquired aircraft longer, including cost effective measures for upgrading platforms of interior refurbishment, paint, and cabin entertainment and communication systems, etc.**

# PARTIAL RECAP OF AIRCRAFT TRANSACTIONS

Due to confidentiality agreements we are unable to release our full transaction report

## Transport Category Jets:

BAC 111-401	S/N 067	BOEING 727-100	S/N 20489
BOEING 737-400	S/N 24804	BOEING 757-236 (200 SERIES)	S/N 22176
BOEING 777-200	S/N 27108		

## Business Jets:

BOMBARDIER CHALLENGER 600	S/N 1050	BOMBARDIER CHALLENGER 600	S/N 1060
BOMBARDIER CHALLENGER 604	S/N 6454	BOMBARDIER CHALLENGER 605	S/N 5799
BOMBARDIER GLOBAL 6000	S/N 9434	BOMBARDIER LEARJET 25	S/N 055
BOMBARDIER LEARJET 25B	S/N 213	BOMBARDIER LEARJET 25D	S/N 315
BOMBARDIER LEARJET 35	S/N 055	BOMBARDIER LEARJET 35A	S/N 083
BOMBARDIER LEARJET 35A	S/N 135	BOMBARDIER LEARJET 35A	S/N 169
BOMBARDIER LEARJET 35A	S/N 325	BOMBARDIER LEARJET 35A	S/N 346
BOMBARDIER LEARJET 35A	S/N 368	BOMBARDIER LEARJET 35A	S/N 634
BOMBARDIER LEARJET 55	S/N 004	BOMBARDIER LEARJET 55	S/N 034
BOMBARDIER LEARJET 55	S/N 091	BOMBARDIER LEARJET 55C	S/N 135

CESSNA CITATION 500	S/N 019	CESSNA CITATION 500	S/N 277
CESSNA CITATION 500	S/N 349	CESSNA CITATION 501	S/N 311
CESSNA CITATION 501 FJ44 Eagle II	S/N 238	CESSNA CITATION 525 CJ	S/N 525-0162
CESSNA CITATION 525 CJ-1	S/N 525-0448	CESSNA CITATION 525B CJ-3	S/N 525-0144
CESSNA CITATION 550 (II)	S/N 363	CESSNA CITATION S-550 (S-II)	S/N S550-027
CESSNA CITATION 560 (V)	S/N 560- 0108	CESSNA CITATION 560 (V-ULTRA)	S/N 560-275
CESSNA CITATION 560 (V-ULTRA)	S/N 560-519	CESSNA CITATION 750 (X)	S/N 750-0024
CESSNA CITATION 750 (X)	S/N 750-0155		

DASSAULT FALCON 10	S/N 088	DASSAULT FALCON 10	S/N 146
DASSAULT FALCON 10	S/N 163	DASSAULT FALCON 10	S/N 186
DASSAULT FALCON 20-F	S/N 368	DASSAULT FALCON 20-F-5-BR	S/N 416
DASSAULT FALCON 20-F-5-BR	S/N 470	DASSAULT FALCON 50	S/N 021
DASSAULT FALCON 50	S/N 054	DASSAULT FALCON 50	S/N 060
DASSAULT FALCON 50	S/N 176	DASSAULT FALCON 100	S/N 219
DASSAULT FALCON 200	S/N 488	DASSAULT FALCON 200	S/N 491
DASSAULT FALCON 900B	S/N 46	DASSAULT FALCON 900B	S/N 59
DASSAULT FALCON 2000	S/N 046	DASSAULT FALCON 2000	S/N 047
DASSAULT FALCON 2000	S/N 137	DASSAULT FALCON 2000EX	S/N 107
DASSAULT FALCON 2000LX	S/N 156	DASSAULT FALCON 2000LX	S/N 200

DORNIER 328 JET S/N 3129

EMBRAER EMB135-BJ LEGACY	S/N 145540	EMBRAER EMB135-BJ LEGACY 600	S/N 14500972
EMBRAER EMB135-BJ LEGACY 600	S/N 14500863		

GULFSTREAM G-1159 (G-II)	S/N 069	GULFSTREAM G-1159 (G-II)	S/N 069
GULFSTREAM G-1159 (G-II)	S/N 246	GULFSTREAM G-1159-B (G-II-B)	S/N 016
GULFSTREAM G-1159-A (G-III)	S/N 319	GULFSTREAM G-1159-A (G-III)	S/N 333
GULFSTREAM G-1159-A (G-III)	S/N 335	GULFSTREAM G-1159-A (G-III)	S/N 425
GULFSTREAM G-1159-A (G-III)	S/N 431	GULFSTREAM G-1159-A (G-III)	S/N 435
GULFSTREAM G-1159-A (G-III)	S/N 472	GULFSTREAM G-1159-A (G-III)	S/N 479
GULFSTREAM G-1159-C (G-IV)	S/N 1018	GULFSTREAM G-1159-C (G-IV)	S/N 1033
GULFSTREAM G-1159-C (G-IV-SP)	S/N 1364	GULFSTREAM G-V	S/N 629
GULFSTREAM G-200	S/N 065	GULFSTREAM G-200	S/N 163
GULFSTREAM G-200	S/N 177	GULFSTREAM G-450	S/N 4031
GULFSTREAM G-550	S/N 5155		

HAWKER 400XP	S/N 465	HAWKER 800B	S/N 258050
HAWKER HS125-1A	S/N 25091	HAWKER HS125-3ARA	S/N 25151
HAWKER 1000A	S/N 259043		

IAI 1124 WESTWIND	S/N 230	IAI 1124 WESTWIND I	S/N 198
IAI 1124 WESTWIND I	S/N 313	IAI 1124 WESTWIND I	S/N 332
IAI 1124A WESTWIND II	S/N 410	IAI 1124A WESTWIND II	S/N 425
IAI 1124A WESTWIND II	S/N 428	IAI 1124A WESTWIND II	S/N 436
IAI ASTRA 1125-SP	S/N 075		

LOCKHEED JETSTAR II	S/N 5204	LOCKHEED JETSTAR II	S/N 5230
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**Turboprops:**

BAE JETSTREAM 3101	S/N 605	BAE JETSTREAM 3101 S/N 613	
BAE JETSTREAM 3101	S/N 685	BAE JETSTREAM 3101	S/N 755
BEECH KING AIR B-100	S/N BE-65	BEECH KING AIR B-200	S/N BB-1016
BEECH KING AIR C-99	S/N U-174	BEECH KING AIR E-90	S/N LW-196
BEECH KING AIR 200	S/N BB-554	BEECH KING AIR 200C	S/N BL-11
CESSNA CARAVAN 208	S/N 20800224	CESSNA CARAVAN 208	S/N 20800296
DHC-6-300 DEHAVILLAND	S/N 424	DHC-6-300 DEHAVILLAND	S/N 513
DHC-6-300 DEHAVILLAND	S/N 675	FAIRCHILD MERLIN IIB	S/N 132
FAIRCHILD MERLIN IIB	S/N T-315	FAIRCHILD MERLIN IIB	S/N T-414
MITSUBISHI MU-2 MARQUISE	S/N 753	MITSUBISHI MU-2 SOLITAIRE	S/N 416
MITSUBISHI MU-2 F	S/N 221	MITSUBISHI MU-2 P	S/N 357
PIPER CHEYENNE III PA-42	S/N 800-1037	PIPER CHEYENNE III PA-42	S/N 800-1103
TURBO COMMANDER 690A	S/N 11308	TURBO COMMANDER 690B	S/N 11389
TURBO COMMANDER 980	S/N 95012	TURBO COMMANDER 1000	S/N 96003
TURBO COMMANDER 1000	S/N 96029		

**Helicopters:**

AGUSTA A109C	S/N 7640	AGUSTA A109C	S/N 7644
AGUSTA A109-A	S/N 7216	AGUSTA A109-A MK II	S/N 7256
AGUSTA A109-A MK II	S/N 7300	AGUSTA A109K2	S/N 10028
BELL 205A-1	S/N 30188	BELL 205A-1	S/N 30309
BELL 206A JET RANGER	S/N 489	BELL 206B JET RANGER	S/N 0725
BELL 206B-2 JET RANGER	S/N 1541	BELL 206B-2 JET RANGER	S/N 1698
BELL 206B-2 JET RANGER	S/N 1945	BELL 206B-3 JET RANGER	S/N 2315
BELL 206B-3 JET RANGER	S/N 2962	BELL 206B-3 JET RANGER	S/N 3001
BELL 206B-3 JET RANGER	S/N 3147	BELL 206B-3 JET RANGER	S/N 3237
BELL 206B-3 JET RANGER	S/N 3328	BELL 206B-3 JET RANGER	S/N 3422
BELL 206B-3 JET RANGER	S/N 3763	BELL 206B-3 JET RANGER	S/N 3824
BELL 206B-3 JET RANGER	S/N 3851	BELL 206B-3 JET RANGER	S/N 3934
BELL 206B-3 JET RANGER	S/N 4044	BELL 206B-3 JET RANGER	S/N 4166
BELL 206B-3 JET RANGER	S/N 4168	BELL 206L-1 LONG RANGER	S/N 45040
BELL 206L-1 LONG RANGER	S/N 45166	BELL 206L-1 LONG RANGER	S/N 45334
BELL 206L-1 LONG RANGER	S/N 45354	BELL 206L-1 LONG RANGER	S/N 45374
BELL 206L-1 LONG RANGER	S/N 45437	BELL 206L-1 LONG RANGER	S/N 45470
BELL 206L-1 LONG RANGER	S/N 45476	BELL 206L-1 LONG RANGER	S/N 45497
BELL 206L-1 LONG RANGER	S/N 45521	BELL 206L-1 LONG RANGER	S/N 45561
BELL 206L-1 LONG RANGER	S/N 45566	BELL 206L-1 LONG RANGER	S/N 45579
BELL 206L-1 LONG RANGER	S/N 45611	BELL 206L-1 LONG RANGER	S/N 45630
BELL 206L-1 LONG RANGER	S/N 45649	BELL 206L-1 LONG RANGER	S/N 45661
BELL 206L-1 LONG RANGER	S/N 45672	BELL 206L-1 LONG RANGER	S/N 45704
BELL 206L-1 LONG RANGER	S/N 45731	BELL 206L-1 LONG RANGER	S/N 45762
BELL 206L-1 LONG RANGER	S/N 45769	BELL 206L-1 LONG RANGER	S/N 45777
BELL 206L-3 LONG RANGER	S/N 51048	BELL 206L-3 LONG RANGER	S/N 51090
BELL 206L-3 LONG RANGER	S/N 51236	BELL 206L-3 LONG RANGER	S/N 51267
BELL 206L-3 LONG RANGER	S/N 51383	BELL 206L-3 LONG RANGER	S/N 51389
BELL 206L-3 LONG RANGER	S/N 51398	BELL 206L-3 LONG RANGER	S/N 51430
BELL 206L-3 LONG RANGER	S/N 51435	BELL 206L-4 LONG RANGER	S/N 52046
BELL 206L-4 LONG RANGER	S/N 52109	BELL 206L-4 LONG RANGER	S/N 52176\
BELL 206L-4 LONG RANGER	S/N 52182	BELL 206L-4 LONG RANGER	S/N 52213
BELL 206L-4 LONG RANGER	S/N 52348	BELL 212	S/N 30580
BELL 212	S/N 30592	BELL 212	S/N 30599
BELL 212	S/N 30842	BELL 212	S/N 30873

BELL 212	S/N 30914	BELL 212	S/N 30915
BELL 212	S/N 30936	BELL 212	S/N 30988
BELL 212	S/N 30989	BELL 212	S/N 31101
BELL 212	S/N 31128	BELL 214B	S/N 28023
BELL 214B	S/N 28025	BELL 214B	S/N 28066
BELL 214ST	S/N 28176	BELL 222A	S/N 47018
BELL 222A	S/N 47025	BELL 222A	S/N 47027
BELL 222A	S/N 47033	BELL 222A	S/N 47037
BELL 222A	S/N 47058	BELL 222A	S/N 47062
BELL 222A	S/N 47065	BELL 222A	S/N 47071
BELL 222A	S/N 47073	BELL 222A	S/N 47078
BELL 222A	S/N 47085	BELL 222B	S/N 47132
BELL 222B	S/N 47135	BELL 222B	S/N 47138
BELL 222B	S/N 47140	BELL 222B	S/N 47142
BELL 222B	S/N 47143	BELL 222B	S/N 47144
BELL 222B	S/N 47146	BELL 222B	S/N 47147
BELL 222B	S/N 47150	BELL 222UT	S/N 47523
BELL 222UT	S/N 47524	BELL 222UT	S/N 47525
BELL 222UT	S/N 47527	BELL 222UT	S/N 47534
BELL 222UT	S/N 47540	BELL 222UT	S/N 47557
BELL 407	S/N 53016	BELL 407	S/N 53057
BELL 407	S/N 53059	BELL 407	S/N 53070
BELL 407	S/N 53252	BELL 407	S/N 53450
BELL 407	S/N 53733	BELL 407	S/N 53740
BELL 407	S/N 53841	BELL 407	S/N 54007
BELL 412	S/N 33028	BELL 412SP	S/N 33118
BELL 412SP	S/N 33186	BELL 412SP	S/N 33199
BELL 427	S/N 56026		
EUROCOPTER AS350B	S/N 1099	EUROCOPTER AS350B	S/N 2116
EUROCOPTER AS350B	S/N 2273	EUROCOPTER AS350B-1	S/N 2297
EUROCOPTER AS350B-2	S/N 1942	EUROCOPTER AS350B-2	S/N 2095
EUROCOPTER AS350B-2	S/N 2260	EUROCOPTER AS350B-2	S/N 2442
EUROCOPTER AS350B-2	S/N 2634	EUROCOPTER AS350B-2	S/N 2637
EUROCOPTER AS350B-2	S/N 2657	EUROCOPTER AS350B-2	S/N 2760
EUROCOPTER AS350B-2	S/N 2918	EUROCOPTER AS350B-2	S/N 3068
EUROCOPTER AS350B-2	S/N 3105	EUROCOPTER AS350B-2	S/N 3201
EUROCOPTER AS350B-3	S/N 3131	EUROCOPTER AS350B-3	S/N 3213
EUROCOPTER AS350B-3	S/N 3322	EUROCOPTER AS350B-3	S/N 3830
EUROCOPTER AS350B-3	S/N 3981	EUROCOPTER AS350B-3	S/N 4881
EUROCOPTER AS350D	S/N 1417	EUROCOPTER AS350D	S/N 1436
EUROCOPTER AS350D	S/N 1438	EUROCOPTER AS355F1	S/N 5036
EUROCOPTER AS365N-2	S/N 6364	EUROCOPTER BO-105-C	S/N S-77
EUROCOPTER BO-105-CBS	S/N S-55	EUROCOPTER BO-105-LSA-3	S/N S-2036
EUROCOPTER EC130B-4	S/N 4010	EUROCOPTER EC155B-1	S/N 6652
EUROCOPTER EC155B-1	S/N 6680		
MD- HUGHES 500E	S/N 0016E	MD- HUGHES 500E	S/N 0134E
MD- HUGHES 500E	S/N 0256E	MD- HUGHES 500E	S/N 0983D
MD- HUGHES 530F	S/N 99FF		
SIKORSKY S76A	S/N 760063	SIKORSKY S76A	S/N 760095
SIKORSKY S76B	S/N 760319	SIKORSKY S76B	S/N 760324
SIKORSKY S76C	S/N 760377		